

POPOWSKI LAW FIRM, LLC

171 CHURCH STREET, SUITE 110
CHARLESTON, SOUTH CAROLINA 29401
www.popowskilawfirm.com

Mailing Address:
P.O. Box 1064
Charleston, South Carolina 29402

TELEPHONE (843) 722-8301
FACSIMILE (843) 722-8309
EMAIL: david@popowskilaw.com

April 17, 2018

Via Electronic Filing and Regular Mail

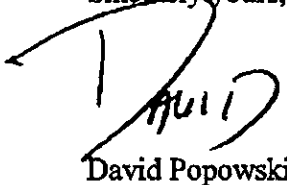
Jocelyn G. Boyd, Esquire
Chief Clerk and Administrator
Public Service Commission of South Carolina
101 Executive Center Drive, Suite 100
Columbia, SC 29210-8412

RE: Docket No.: 2018-40-T, Application of All My Sons Charlotte South, LLC for a
Certificate of Public Convenience and Necessity for the Operation of a Motor
Vehicle Carrier – Pre-file Testimony and Verification of Eric M. Seiden

Dear Ms. Boyd:

On behalf of the Applicant, enclosed for filing with the Commission are the Pre-filed
Testimony and Verification of Eric M. Seiden, Operations Manager, and the following Exhibits
in the above matter: (a) photos and (b) Certificate of Authority from the Federal Motor Carrier
Safety Administration. With best regards, I am

Sincerely yours,



David Popowski

Enclosures

cc w/Encl: C. Lessie Hammonds, Esq., SC Office of Regulatory Staff

Docket No. 2018- 40-T, Application of All My Sons of Charlotte South, LLC for a Certificate of Public Convenience and Necessity for the Operation of a Motor Vehicle Carrier

Testimony of Eric M. Seiden, Operations Manager of Applicant

1. Please state your full name and business address for the record:

Answer:

Eric M. Seiden
Operations Manager
All My Sons of Charlotte South, LLC
629 Stallings Road
Matthews, NC 28104

2. Can you tell me your age and background?

Answer: I am 35 years of age and attached as Exhibit A is my Biographical Information.

3. Can you provide the corporate structure of the Applicant.

Answer: Applicant is owned by AMS Group Holdco, LLC ("AMS Group"), a Delaware limited liability company that owns and operates approximately 63 separate All My Sons entities in 29 states¹ through its subsidiary All My Sons Business Development, LLC located at 2400 Old Mill Road, Carrollton, TX 75007. AMS Group is part of the private equity firm Sterling Investment Partners of Westport, Connecticut.

4. Do you have any sister companies that currently operate in South Carolina and hold Certificates from the Commission.

Answer: Yes, as follows:

PSC Docket No.:	2004-245-T
PSC Order No.:	2017-572
PSC/ORS Certificate No.:	9750-A

Moving With Moxie, LLC, dba All My Sons Moving & Storage of Hilton Head, 102 Bluffton Road, Bluffton, SC 29910
(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

¹ GA, TX, LA, AL, FL, ID, CO, SC, NC, IL, OH, CT, NE, TN, MN, OK, KY, IN, MO, NV, AR, MD, PA, VA, MA, AZ, OR, RI, and UT.

PSC Docket No.: 2006-241-T
PSC Order No.: 2017-571
PSC/ORS Certificate No.: 9715-G

All My Sons Moving & Storage of Greenville, LLC, 1102 Old Stage Road, Simpsonville, SC 29681

(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

PSC Docket No.: 2012-105-T
PSC Order No.: 2017-573
PSC/ORS Certificate No.: 9792-B

All My Sons Moving & Storage of Charleston, LLC, 3749 Ashley Phosphate Blvd., North Charleston, SC 29418

(Mailing Address: 2400 Old Mill Road, Carrollton, TX 75007)

5. **Have any formal complaints been filed, fines levied, or actions taken for any type of non-compliance against Applicant by any State or Federal regulatory agencies in the areas of transportation or regulated moving services?**

Answer: No.

6. **Why is Applicant seeking this authority?**

Answer: Applicant is based in Matthews, North Carolina, a suburb of Charlotte, North Carolina. Applicant is seeking authority between points and places in Lancaster, Chester, and York Counties in South Carolina. Those counties border the Charlotte metropolitan area and many people who work in Charlotte live in those counties. We receive inquiries for our services primarily by telephone and our website - <https://www.allmysons.com/>. We also have four billboards in the Charlotte Metropolitan area in North Carolina. We are turning down 40 to 60 leads per month for movements between the above three counties in South Carolina.

7. **Does Applicant hold interstate authority to transport household goods between points in the United States?**

Answer: Yes, Federal Motor Carrier Safety Administration Certificate MC No. 17677-C. It also has been assigned USDOT No. 2988188.

8. **That is all the questions that I have for you. Do you have anything else you would like to add for the record or does this conclude your testimony?**

Answer: No, this concludes my testimony.

EXHIBIT A

Eric M Seiden

2016 Houndscroft Rd
Indian Trail, NC 28079
704-918-8633
ericmseiden@gmail.com

Objective

To continue to expand, both personally and professionally, my career in logistics with a company that has strong values, growth potential and a profit-oriented business mindset.

Experience

All My Son's Moving and Storage

Matthews, NC
Operations Manager
October 2017 -- Present

- Schedule and supervise residential and commercial moving operations
- Maintain and manage fleet of company trucks and building upkeep and repairs
- Comply with DOT, State and Federal regulations
- Responsible for inventory control and organization of supplies and equipment
- Manage operations, sales and estimator teams. Set goals and manage accounts.
- Provide a sales first atmosphere with fantastic customer care as well as customer service and dispute resolution
- Responsible for managing all personnel to include the hiring, review and lay off process as well as payroll and other human resource functions

LLS Investments Inc. DBA Craters and Freighters

Charlotte, NC
Vice President of Operations
September 2013 -- September 2017

- Scheduled and supervised daily operations and manufacturing of custom packaging
- Responsible for managing all personnel to include the hiring, review and lay off process as well as payroll and other human resource functions
- Schedule and routed trucks for the pickup and delivery of finished products and customer's items to be packaged
- Coordinated with customers from many different backgrounds both residential and commercial to include sales both cold and warm leads, active accounts and dispute resolution
- Coordinated international and domestic freight shipments
- Certified in Dangerous Goods / Hazardous Materials packaging and shipping
- Managed maintenance of equipment and facility, trucks, trailers, forklifts and building repairs and upkeep
- Responsible for inventory control and organization of supplies and equipment
- Managed the sales and marketing program

PODS Moving and Storage

North Charleston, SC
Assistant Territory Manager / General Manager
July 2010 - September 2013

- Responsible for the daily operations of PODS' Charleston franchise
- Supervised team of drivers, movers and warehouse personnel
- Responsible for all personnel actions, such as hiring and reviews.
- Responsible for the daily scheduling, routing and customer service of over 30 different moves per day
- Managed the maintenance program of trucks, forklifts, containers and facilities
- Oversaw and complied with all Federal and State DOT regulations
- Responsible for the enforcement and compliance of all safety policies
- Conducted many facets of customer service to include, sales, scheduling, follow up and dispute resolution

Eric M Seiden

2016 Houndscroft Rd
Indian Trail, NC 28079
704-918-8633
ericmseiden@gmail.com

CEMServices

Norton, MA
Environmental Technician
July 2004 – June 2006

- Conducted air quality testing to ensure Environmental Protection Agency regulatory compliance
- Prepared, maintained, and tested particulate, liquid and gas samples in a laboratory environment
- Maintain and repair laboratory equipment and analyzers
- Serviced a wide verity of customers from major oil refineries to small manufacturing centers

Military Experience

Army National Guard / US Army

US Army / NATO

Joint Implementation Commission Non-Commissioned Officer in Charge
Master Sergeant
2015-2016

- Responsible for enforcing and upholding treaties and agreements between NATO and the Serbian Government
- Organized and Coordinated high level meetings between NATO Commanders and Serbian Armed Forces Commanders
- Negotiated joint training plans and advanced NATO and Serbian cooperation
- Conducted weekly regional update briefs for United States Ambassadors in Macedonia and the Balkans region
- Coordinated NATO and United Nations joint planning and security missions to resolve any duplicated or conflicting efforts
- Resolved any dispute between NATO and Serbia involving violations of the administrative boundary line separating the two countries
- Mentored and advised Kosovo Security Force's Officer Candidate School and Non-Commissioned Officer Academy
- Coordinated efforts with senior NATO officers from many countries to include Slovenia, Ireland, Finland, Austria and Germany
- Conducted reviews of areas of contention for US Congress members, senior US Department of State officials, and United States General Officers

North Carolina National Guard

First Sergeant
January 2008 - Present

- Senior enlisted advisor to the commander
- Oversee maintenance and logistics programs for company
- Manages company safety programs
- Instruct, train and mentor subordinate managers and 158 personnel in humanitarian aid and combat tasks
- Full time employment with the NC National Guard's Marketing Office 2008 -2009
- Deployed to Iraq in support of Operation Iraqi Freedom 2009 – 2010
- Deployed to Kosovo in support of NATO peacekeeping mission 2015 - 2016

Massachusetts National Guard

March 2005 – January 2008

- Participated in Hurricane Katrina relief search and rescue efforts in 2005
- Certified as an Army Instructor In 2006
- Deployed to Kosovo in support of NATO peacekeeping mission 2006-2007

US Army

Eric M Seiden

2016 Houndscroft Rd
Indian Trail, NC 28079
704-918-8633
ericmseiden@gmail.com

March 2001 – March 2004

- Completed Infantry Basic Training 2001
- Deployed to Iraq in support of Operation Iraqi Freedom in 2003

Certifications and Education

Hazardous Materials Handling and Shipping IATA, IMDG, DOT 2016

US Army Senior Leader's Course 2011

US Army Basic Non-Commissioned Officer's Course 2008

US Army Total Army Instructor Course 2006

US Army Cavalry Scout Reconnaissance Course 2005

US Army Warrior Leader Course 2005

US Army Basic Training 2001

High School 2000

BEFORE THE SOUTH CAROLINA PUBLIC SERVICE COMMISSION

Docket No. 2018-40-T


Application of All My Sons of Charlotte South, LLC for
a
Certificate of Public Convenience and Necessity for the
Operation of a Motor Vehicle Carrier


VERIFICATION OF
ERIC M. SEIDEN

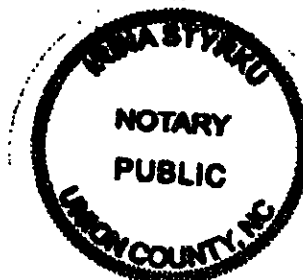
The Affiant, after having been duly sworn, deposes and states as follows:

1. I am Eric M. Seiden of All My Sons of Charlotte South, LLC, 629 Stallings Road, Matthews, North Carolina 28104.
2. I have read and verified my pre-filed testimony that consists of three pages.
3. The contents of my pre-filed testimony are true and correct to the best of my knowledge, and my answers to the questions posed therein would have been the same if given orally on the stand.

Further, Affiant sayeth not.


Eric M. Seiden

Sworn to and subscribed to me
This 16 day of April, 2018
Notary Public of North Carolina
My Commission Expires: 31 Oct 2022




EXHIBITS



U.S. Department of Transportation
Federal Motor Carrier Safety Administration

1200 New Jersey Ave., S.E.
Washington, DC 20590

SERVICE DATE
May 11, 2017

CERTIFICATE

MC-17677-C

U.S. DOT No. 2988188

ALL MY SONS OF CHARLOTTE SOUTH INC
MATTHEWS, NC

This Certificate is evidence of the carrier's authority to engage in transportation as a **common carrier of household goods** by motor vehicle in interstate or foreign commerce.

This authority will be effective as long as the carrier maintains compliance with the requirements pertaining to insurance coverage for the protection of the public (49 CFR 387); the designation of agents upon whom process may be served (49 CFR 366); tariffs or schedules (49 CFR 1312); and arbitration of loss and damage disputes (49 U.S.C. § 14708). The carrier shall also render reasonably continuous and adequate service to the public. Failure to maintain compliance will constitute sufficient grounds for revocation of this authority.

Jeffrey L. Secrist, Chief
Information Technology Operations Division

NOTE: Willful and persistent noncompliance with applicable safety fitness regulations as evidenced by a DOT safety fitness rating of "Unsatisfactory" or by other indicators, could result in a proceeding requiring the holder of this certificate or permit to show cause why this authority should not be suspended or revoked.

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